

Presentation To

# My Everards Roadshow

26/03/21



**nationwide energy**  
consultants

*the leisure industry specialists*

## Who we are

- 1 Licensed trade specialists.**
- 2 Trading since 2001.**
- 3 We've been working with Everards business owners for over 15 years.**
- 4 Circa 90 Everards pubs are our customers.**
- 5 We work with 2,500+ hospitality businesses overall**



## Our Mission Statement

**“To support all of our customers by saving them time & money, so that they can then reinvest into other areas of their businesses.”**



## What we do

- 1 Energy advice and procurement**
- 2 Intelligent electronic point of sale and sales management equipment designed for pubs**
- 3 Merchant services.**
- 4 Billing and metering advice**



## How we work

- 1 Face-to-face consultations**
- 2 Tailored service**
- 3 Named contact**



# Market update

## Commodity costs are low

### Power Annual Baseload



# Current Market

- 1 Supplier Choice**
- 2 Customer Choice**
- 3 Projected Market**



# Are you **Energy Ready?**



## **Outside Trading**

lights & heaters

## **Maintaining Appliances**

are they clean & clear

## **Start Early**

Checks 7 days before you open

## **Ensure Appliances Work**

Switch on & test.

## **A Different Offer**

What's the impact?

## **Avoid Waste**

What NEEDS to be on?



## When you reopen

- 1 Weekly meter reads**
- 2 Heating controls & thermostats**
- 3 Review appliances use**



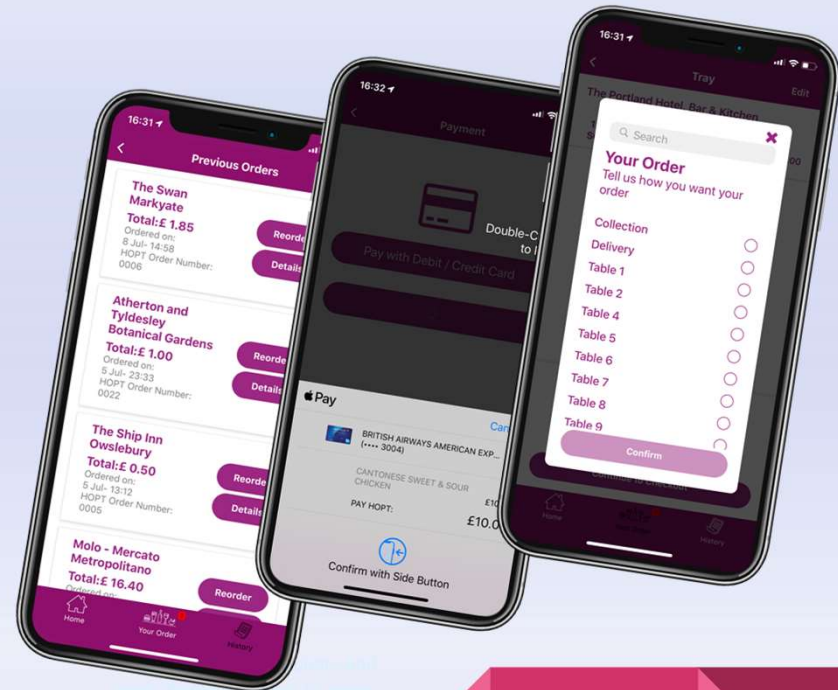
## Getting payment-ready

- 1** How have buying habits changed?
- 2** How will you manage table service as seamlessly and cost effective as possible?
- 3** How well will your card terminals work outside?



## Cost effective **Pay at the table**

- No upfront cost
- No commitment
- No app development fees
- Pay through the app
- Will integrate with an EPOS now till system



## Award-winning EPOS Now

- Award winning - app based system
- Real time analytics
- Free install exclusive to Everards business owners
- No upfront cost
- Complete solution from £89 per month



## Payment services

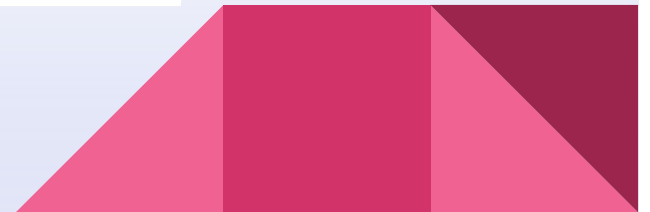
- **Next day payments as standard**
- **No PCI fees**
- **No Monthly minimum charge**
- **Terminals will work on 3G and WIFI**
- **No payments until May**
- **Integration with EPOS**



What Everard's BO say about us

Ray Cooper  
**Everards Business Owner**





What Everard's BO say about us

Camille Oliver

## **Everards Business Owner**

**“I was introduced to Nationwide Energy through Everards when we took over a newly acquired property so they could see if there might be any problems.**

**Through their support they helped us organise a gas supply for the property, get a faulty electric meter fixed and efficiently brokered a fair price for our gas and electric supplies.**

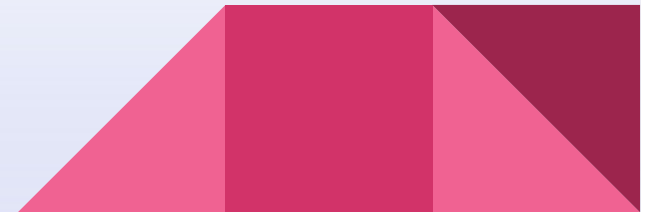
**Receiving trusted consistent, accessible, expert service with a direct dial named contact has meant a world of difference. Toria has been absolutely fantastic and enabled me to concentrate on my business without the fuss.**

**Personal service at it's best!”**





# Q&A



**Thank you for watching!**

